

MANAGED CARE

Reduce costs and drive appropriate lab test utilization with lab stewardship for payers

Right test, right patient, right time

Laboratory services play a critical role in how healthcare providers diagnose and treat your members. At Labcorp, we integrate test selection guidance, results interpretation and patient education into everything we do—equipping providers with the tools, analytics and resources needed to order the right test for the right patient at the right time.

From evidence-based guidelines and lab stewardship best practices to our in-house experts who can support test selection and interpretation, these provider education resources can inform clinical decision-making and promote appropriate test utilization throughout the care process.



Lab results inform **70%** of medical decisions and make up **2.3%** of overall healthcare costs.¹

With Labcorp's lab stewardship program, clinicians, payers and labs can work together to:



1 Lower costs while maintaining quality

With our broad range of educational resources, we can help providers find the best value test and deliver better outcomes for your members, including lower overall medical expenses through earlier disease identification and intervention.



2 Enhance the provider experience

Our analytic tools provide metrics on lab utilization and clinical guideline adherence regarding tests, offering powerful insights at every level: population, clinician and member.



3 Focus on health equity

Our population analysis reports can help providers evaluate specific patient populations to identify opportunities to promote public health, reduce inequalities among the most vulnerable and close care gaps for underserved populations.



Our data set includes over **35 billion** lab results from more than half of the U.S. population.



Labcorp provides access to **700+** PhD/MD experts and **140 genetic counselors** to educate physicians and support test ordering and interpretation at both the physician and member level.

4 Labcorp tools to support clinical decision-making:



Utilization Dashboards and Metrics:

With Labcorp Insight Analytics' interactive lab utilization dashboards and metrics for ordered tests, providers can identify potential opportunities for more efficient testing, including guideline-based test ordering cascades (e.g., thyroid function).



Patient Results Cross-Search:

Labcorp Link Cross-search capabilities within our platform enable providers to easily find and review prior lab test results (ordered by any clinician) before ordering a test—preventing unnecessary, duplicate testing and reducing waste.



POC Decision Support: By integrating providers' electronic health records with evidence-based insights and longitudinal patient views, Labcorp Diagnostic Assistant can help clinicians quickly address next steps with your members.



Clinical Decision Support: From patient-specific diagnostic information to evidence-based healthcare content for high-cost disease states, Labcorp offers clinical decision support to help both physicians and your members better manage health.

Reference:

1. Ducatman BS, Ducatman AM, Crawford JM, Laposata M, Sanfilippo F. The value proposition for pathologists: A population health approach. *Acad Pathol.* 2020;7:2374289519898857. doi:[10.1177/2374289519898857](https://doi.org/10.1177/2374289519898857)